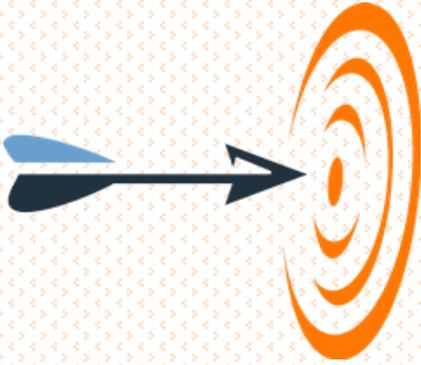




Increase your productivity with the implementation of our ERP systems. It integrates and processes data across multiple platforms, departments and locations. It can accelerate the growth of a company by cutting down on time and cost.



Why WINERP?



Why Choose Us?

Our Strength We offer complete range of the software application development.

Our Rich Experience Established in December 1999 and headquartered in Hyderabad we come with a rich experience of 17 years.

Data and Security At WIN ERP, we give data security the highest priority. We store your all critical information using the highest level of security apparatus.

Cost and Delivery Model Our "Software as a Service" (SaaS) delivery model has been very effective.

Service Orientation We strive to provide best-in-class ERP solutions for all your business requirements.

Accounts



ACCOUNTS AND FINANCE MODULE

WIN ERP Accounts and Finance Module gathers financial data from various functional departments and generates valuable financial reports. The financial reports might include Balance Sheet, Trial balance, General Ledgers, Annual Financial Reports, Quarterly Financial Reports, Accounting Statements, Gross Profit Analysis, Branch wise Profit Analysis, Cost Centre wise Analysis, Tax Management, Asset and Depreciation Management, ABC Analysis and many more. WIN Cloud ERP Finance Management module has the capability of meeting all the accounting and financial needs of an organization. This module provides critical business inputs to all related stake holders of the organization. It helps in reviewing the financial position of the company in real time allowing better decision-making and strategic planning.

Features

Configurable Chart of Accounts

- **Configurable COA** allows you to choose predefined charts of accounts up to 9 levels, which include all basic configurations, such as tax codes and fiscal positions. We offer you to define your own chart of accounts too. The chart is used by the accounting software to aggregate information into an entity's financial statements.

Financial Transactions

- Records and maintain **financial transactions** of your organization in real-time on daily basis and generate financial statements as and when required. This financial accounting module helps employees to manage data involved in any financial and business transactions in a unified system.

Taxation

- **Taxation** module automates compliance within your company's existing framework that is effective and easy to implement. With TDS, Sales Returns and GST integrations available it's highly likely this module will be an integral part of your business.

Bank Reconciliation

- **Bank Reconciliation** module automates all of the steps in the bank reconciliation process. It imports data from both ERP or general ledger systems and bank files or statements. It then compares account balances and transaction details between these sources, and identifies any discrepancies so they can be investigated by accounting staff.

Period and Year Closing

- In this a period or year is accounted and the result is posted in next period/ year. Next, auditing, reconciliation, passing of final correction entries and rebuilding of ledger history is carried out. In the last part final closing of the periods and closing the year and archiving of data are done.

Multi-Currency

- **Multi-Currency Management** automates the process of both buying and selling in foreign currencies. With tracking of default currencies as well as extensive exchange rate tables, manual transactions are reduced.

Reports

- Various reports can be generated in this module that includes Receipts and Payments, Day Book, Cash/Bank Book, Group Ledger, Ledger Month on Month, Ledger Day wise, Trial Balance, Trial Balance Openings, Profit and Loss statements and Balance Sheet.

Sales



SALES MANAGEMENT MODULE

ERP Sales Module covers the end-to-end sales cycle. Sales process, payment terms, payment method, shipment method, pricing, discounts etc are covered in detail in the ERP Sales Module. This module of the ERP system allows a company to organize and reorganize the sales process in an efficient way. Multiple configuration options and sales channels covered. Sales divisions, distributors, commercial agents, key accounts, retail, online portals etc are just some of the facilities which are integrated in ERP Sales Module. This module eliminates the bottlenecks and streamlines the sales process from sales quotes to approved orders, from successful orders to order fulfilment, and from timely invoicing to payment.

Features

Customer Management

- **Customer Management** is an integral part of managing the total sales and finances of every company. It helps to manage basic information of a customer such as name, address, and contact details etc. It can also define credit limit and discounting for a customer, invoicing, payment terms, currency used can also be recorded for each individual customer on a customer screen.

Order Management

- **Order management** supports sales staff to efficiently manage sales. This module provides clarity on order fulfilment like partial order shipment or complete shipment. This window helps in generating quotation or collecting information about items from customers and stores. Other features include managing separation between shipping and invoicing, combined invoicing, blanket sales orders, return orders and credit memos.

Drop Shipments

- This screen is meant for shipment of an item that has been shipped by a consignor or a vendor/supplier directly to your customer. It contains general information of customer, whatever items have been transferred in respective quantity, invoicing details, shipping details.

Item Allocation

- In case inventory is not assigned while creating the sale order or is converted from a quote, it can be allocated in the inventory. This will show all the available items of the specified product and allow you to select the exact item to be used to process this sales order.

Pick Ticket

- When the time comes to move the inventory for the sale order, user will produce a pick ticket for the order. This will enable your crew to use the printed ticket to find out inventory and make it ready for delivery.

Invoice Discounts

- This module manages various discounting methods for companies. Companies normally offer three types of discounts item related discounts, invoice discounts, and payment discounts. Item related discounts can be given to a customer on the basis of some predefined conditions, such as minimum quantity or on a particular product. Invoice discounts are granted on the basis of the total invoice amount and payment discounts are only granted to a customer if the customer pays the total invoice amount within a specific time period.

Inventory



INVENTORY MANAGEMENT MODULE

WIN ERP Inventory Management Module can be a standalone application however the software is bundled with warehouse management or supply chain management systems. This Cloud ERP inventory management module is used by retail, distribution and manufacturing. It is clubbed with retail merchandising systems wherein users can also manage pricing. Whether you are a manufacturer or a trader it is imperative that you need to track your inventory regularly.

Features

Item Management

- **Item Management** comprises of regular items and non-stock items. The items held for sale in the ordinary course of business are termed as regular items. The materials or supplies intended for consumption in the production process are termed as non-stock items. It contains basic information about an item in the inventory, such as item number, description, unit of measure, as well as invoicing, ordering and reporting information.

Multiple Location

- This functionality allows the users to maintain / manage inventory in multiple locations. As your business grows and expands into multiple warehouses, stores and/or offices, you need to be able to monitor inventory levels in each of your locations and identify which locations have a specific part or product.

Location Transfers

- This feature allows you to transfer items from one location to another. We can maintain value of inventory in transit and other locations also. Using transfer orders one can manage outbound transfer from one location and receive the inbound transfer at the other location. This activity provides more certainty that inventory quantities are updated correctly.

Items Reconciliation

- **Items reconciliation** includes adjustments, miscellaneous receipts and issues, and transfers. Receive and process inventory balance updates for solving inventory reconciliation challenges.

Item Tracking

- Serial number tracking helps in identifying each item in your inventory with a code and track its movement from the point of purchase to sale. Lot number tracking or Batch tracking helps in bulk tracking of items and monitoring their expiry dates too. Lot and serialized items in Inventory Management is required when lot and serialized items are issued out of base inventory.

Non-Stock item

- You can offer certain items to your customers for their convenience, which you may not want to track in the inventory until you start selling them. When you want to start maintaining such items in inventory, you can convert them to normal item cards from a non-stock item card.

Bill of Materials (BOM)

- A set of items together form another item which is nothing but **Bill of Material**. For an example a computer consists of a monitor, keyboard, mouse and CPU, instead of purchasing items separately, you can order a computer in directly.

Purchase and Payable



WIN ERP Purchase and Payable Module helps you manage purchases and accounts payable. The purchase & procurement module is fully integrated with the General Ledger application area. Hence, whenever a transaction is posted such as an invoice, the program automatically posts all necessary transactions to all relevant accounts, like, the purchases account, the payables account, and the applicable discount and other accounts. Effective management of payables can create direct impact on manufacturing, operations, and profitability. With different ERP controls such as scheduled payments, manufacturers can take advantage of supplier discounts. This act significantly lowers the purchasing costs.

Features

Vendor Management

- **Managing and maintaining vendor information** is an integral part of every company. It helps to manage basic information of a customer such as name, address, and contact details etc. It can also define vendor-wise pricing, credit limit and discounting for a customer, invoicing, payment terms, currency used can also be recorded for each vendor on the vendor screen.

Order Management

- **Order management** supports purchasers and purchase staff to efficiently manage purchases and payables. This tab provides clarity on partial order receipt and separates receivables, invoices and combines invoices. Other features include making quotations or collection of information about items details like, item names and item numbers from vendors and stores. Blanket purchase orders, return orders and credit memos can also be managed in this tab.

Combined shipment and Combined receipts

- If you want to invoice more than one shipment at a time, you can use the combined shipments feature. Condition is that more than one sales shipment for the same customer in the same currency must be posted.

Accounts and Taxation

- **Accounts and Taxation** module automates compliance within your company's existing framework that is effective and easy to implement. With TDS, Sales Returns and GST integrations available it's highly likely this module will be an integral part of your business.

Discounts

- This tab manages discounts for companies, line discounts and invoice discounts. Item related discounts can be given to a customer on the basis of some predefined conditions, such as minimum quantity or on a particular product. Invoice discounts are granted on the basis of the total invoice amount.

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